



## Europass Curriculum Vitae

### Personal information

First name(s) / Surname(s) **Andrei Gheorghită**  
Address(es) Str. Smîrdan, Nr. 7, 611009, Roman, Jud. Neamţ, România  
Telephone(s) +40.269.212.970  
Fax(es) +40.269.212.970  
E-mail andrei.gheorghita@ulbsibiu.ro  
Nationality Romanian  
Date of birth May 24<sup>th</sup>, 1979  
Gender Male

### Work experience

Dates Since October 2014  
Occupation or position held **Associate Professor**  
Main activities and responsibilities Courses: Political Sociology; Sociology of Public Opinion and Electoral Analysis; Social Statistics; Advanced Statistics; Social Marketing and Market Research  
Name and address of employer Lucian Blaga University of Sibiu, Faculty of Social Sciences and Humanities, Department of Journalism, Public Relations, Sociology, and Psychology  
Bd. Victoriei, Nr. 10, 550024, Sibiu, Jud. Sibiu, Romania  
Type of business or sector Higher education, research  
Dates October 2007 – September 2014  
Occupation or position held **Lecturer**  
Main activities and responsibilities Courses: Political Sociology; Opinion Polls and Electoral Analysis; Social Statistics; Advanced Statistics; Basic Computing, Social Statistics and Data Analysis; Data Processing Techniques  
Name and address of employer Lucian Blaga University of Sibiu, Faculty of Sciences, Department of Sociology and Social Work  
Bd. Victoriei, Nr. 10, 550024, Sibiu, Jud. Sibiu, Romania  
Type of business or sector Higher education, research  
Dates February 2007 - September 2007  
Occupation or position held **Teaching Assistant**  
Main activities and responsibilities Courses: Political Sociology; Opinion Polls and Electoral Analysis; Social Statistics; Advanced Statistics  
Name and address of employer Lucian Blaga University of Sibiu, Faculty of Sciences, Department of Sociology  
Bd. Victoriei, Nr. 10, 550024, Sibiu, Jud. Sibiu, Romania  
Type of business or sector Higher education, research  
Dates May 2006 - February 2007  
Occupation or position held **Research Assistant**  
Main activities and responsibilities Social research  
Name and address of employer Babeş-Bolyai University of Cluj-Napoca, Faculty of Political, Administrative, and Communication Sciences, Centre for the Study of Democracy  
Str. Mihail Kogălniceanu, Nr. 1, 400084, Cluj-Napoca, Jud. Cluj, România  
Type of business or sector Research  
Dates October 2002 - February 2007

Occupation or position held **PhD Student in Sociology / Associate Teaching Assistant**

Main activities and responsibilities Social research  
 Courses: Theory of Democracy; Democracy and Democratization in Central and Eastern Europe; Social Research Methods; Quantitative Research Methods in Political Science; Introduction to Political Science; Survey Methodology for Political Campaigning; Political Discourse Analysis

Name and address of employer Babeş-Bolyai University of Cluj-Napoca  
 Faculty of Sociology and Social Work, Chair of Sociology  
 Faculty of Political, Administrative, and Communication Sciences, Chair of Political Science  
 Str. Mihail Kogălniceanu, Nr. 1, 400084, Cluj-Napoca, Jud. Cluj, România

Type of business or sector Higher education, research

### Education and training

Dates October 2002 - November 2009

Title of qualification awarded **PhD in Sociology**

Name and type of organisation providing education and training Babeş-Bolyai University of Cluj-Napoca

Dates Since September 1999

Title of qualification awarded **Certificates**

Name and type of organisation providing education and training

- GESIS Eurolab, Cologne
- University of Essex, Institute for Social and Economic Research (ISER), European Center for Analysis in the Social Sciences (ECASS)
- University of Mannheim, MZES, International Summer Academy on Political Consulting and Strategic Campaign Communication
- Charles University Prague, epsNet (European Political Science Network) Workshop for Young University Teachers
- University of Michigan, ICPSR (Inter-University Consortium for Political and Social Research) Program in Social Statistics
- Theodor Heuss Akademie, International Seminar „Europe and Liberty”
- Université Aix-Marseille III, Institute for Economic Studies, Summer University of New Economics „Société et subsidiarité”
- Babeş-Bolyai University of Cluj-Napoca, National School of Social Statistics
- Université Aix-Marseille III, Institute for Economic Studies, Summer University of New Economics „Hayek and the Road to Liberty”

Dates October 1998 - July 2002

Title of qualification awarded **BA in Sociology**

Name and type of organisation providing education and training Babeş-Bolyai University of Cluj-Napoca

Dates October 1998 - July 2002

Title of qualification awarded **BA in Political Science**

Name and type of organisation providing education and training Babeş-Bolyai University of Cluj-Napoca

### Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s) **English, French**

Self-assessment  
*European level (\*)*

**Language**  
**Language**

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C2	C2	C2
C2	C2	C2	C2	C2

(\*) [Common European Framework of Reference for Languages](http://www.cedefop.europa.eu)

Computer skills and competences OS: Microsoft Windows, Ubuntu Linux  
Office software: Microsoft Office, Open Office  
Statistical analysis software: SPSS, PSCP  
Internet and web design: Internet Explorer, Mozilla Firefox, Opera, Google Chrome, Microsoft Outlook, Mozilla Thunderbird, Microsoft Front Page, Amaya

Driving licence B category

### Additional information

#### AFFILIATIONS

European Sociological Association (ESA) – member of the board of RN36: „Sociology of transformations: East and West” (2015-)  
European Political Science Association (EPSA)  
European Survey Research Association (ESRA)  
International Society of Political Psychology (ISPP)  
Romanian Sociological Society (SSR) – head of Political Sociology research network (2011-2014)  
Romanian Society of Political Science (SRSP)  
European Political Science Network (epsNet)  
Comparative Study of Electoral Systems (CSES), modules 2, 3 and 4 collaborator for Romania

#### PROFESSIONAL SERVICE

Head of the Department of Journalism, Public Relations, Sociology, and Psychology – Lucian Blaga University of Sibiu (April 2016-)  
Deputy Head of Centre for Social Research (CSR) – Lucian Blaga University of Sibiu (January 2014-)  
Scientific Secretary of the Romanian Sociological Society (SSR) (May 2014-)

#### EDITORIAL ACTIVITY

Member in the editorial board of *Social Change Review*, *Studia Universitatis Babeş-Bolyai Seria Politica*

Reviewer *Social Change Review*, *Sociologie Românească*, *Journal of Comparative Research in Anthropology and Sociology*, *Romanian Journal of Political Science*

#### ACADEMIC RESEARCH EXPERIENCE

2013-2016

member of the research team

„*Rethinking Individual Representation: Campaign Personalization and Legislative Behaviour*”, research grant type IDEI-PCE offered by the Romanian National Research Council (CNCS-UEFISCDI) (Grant director: Dr. Marina Popescu, Lucian Blaga University of Sibiu)

2013-2015

grant director

“*Assessing the personalization of voting behaviour in post-communist polities: under what circumstances do leaders matter more?*”, research grant type RU-PD offered by the Romanian National Research Council (CNCS-UEFISCDI)

2012-2016

member of the research team

“*Change and Stability in Romanian Electoral Behaviour: 2009-2014*”, research grant type IDEI-PCE offered by the Romanian National Research Council (CNCS-UEFISCDI) (Grant director: Assoc. Prof. Mircea Ioan Comşa, Babeş-Bolyai University)

2009-2011

member of the scientific board

“*Romanian Election Studies*”, research program funded by the Open Society Foundation, Bucharest (Coordinator: Ovidiu Voicu)

2009-2011

member of the research team

“*Romanian Presidential Election Study – Romania, 2009*”, research grant type IDEI-PCE offered by the Romanian National Council for Scientific Research in Higher Education (CNCSIS) (Grant director: Assoc. Prof. Mircea Ioan Comşa, Babeş-Bolyai University)

2007-2009

member of the research team

“*Democratic Citizenship Through Education. A Longitudinal and Comparative Research on the Relationships Between School, Social Participation, and Civic Culture*”, research grant offered by the Romanian National Council for Scientific Research in Higher Education (CNCSIS) (Grant director: Prof. Gabriel Bădescu, Babeş-Bolyai University)

2007-2010

member of the research team  
 “The Social Diagnosis of School Performance Using the School Success Profile (SSP-Ro) and the Design of Research-Based Intervention Methods”, PN II research grant offered by National Centre for Project Management (CNMP) (Grant director: Prod. Maria Roth, Babeş-Bolyai University)

Jan.-April 2007  
 expert  
 “Monitoring the Activity of the National Minorities’ MPs”, project financed by Phare 2004/016-772.01.02/03, Ethnocultural Diversity Resource Centre (CRDE)

Sept.-Dec. 2006  
 member of the scientific board  
 “Public Opinion Barometer – October 2006”, Bucureşti: Soros Open Society Foundation

2006-2008  
 member of the research team  
 “Political Participation and Social Accountability for a Democratic Government. European Citizenship in the Perspective of EU Integration”, research grant offered by the Romanian National Agency for Scientific Research (ANCS), as part of Excellence Research (CEEX) program (Grant director: Mircea Comşa, Babeş-Bolyai University)

2004-2005  
 research assistant  
 “Political Culture and Civic Involvement in Romania”, research grant offered by the Romanian National Council for Scientific Research in Higher Education (CNCSIS) (Grant director: Prof. Gabriel Bădescu, Babeş-Bolyai University)

Oct. 2003 - May 2004  
 research coordinator (together with Laurenţiu Ştefan, Aurelian Muntean, and Răzvan Grecu)  
 “Parties, Organizations, and Individual Actors: Behavior, Influence, and Political Recruitment”, research program of the Romanian Society of Political Science, funded by the U.S. Embassy in Romania

2003-2005  
 director  
 “The Impact of Political Leaders on Voting”, research scholarship offered by the Romanian National Council for Scientific Research in Higher Education (CNCSIS)

March-August 2002  
 research assistant  
 “The Global Leadership and Organizational Effectiveness Research Program” (Coordinator: Prof. Robert J. House, University of Pennsylvania. Coordinators for Romania: Prof. Alexandru Catană and Doina Catană, Technical University Cluj-Napoca)

Oct. 2001 - June 2002  
 research assistant  
 “Political Decision-Making and Economic Efficiency” (Directors: Prof. Ronald King, Tulane University and Prof. Irina Ana Kantor, Babeş-Bolyai University)

## Annexes Publications

### Books

**Gheorghişă, Andrei** (2010) *Lideri politici și construcția deciziei de vot [Political Leaders and the Vote]*. Iași: Institutul European.

Bădescu, Gabriel, Mircea Comşa, **Andrei Gheorghişă**, Cristina Stănuş și Claudiu D. Tufiş (2010) *Implicarea civică și politică a tinerilor [Civic and Political Involvement of Youth]*, Constanța: Editura Dobrogea.

### Edited books

Comşa, Mircea, **Andrei Gheorghişă** și Claudiu D. Tufiş (eds.) (2012) *Alegerile prezidențiale din România, 2009 [Romanian Presidential Elections, 2009]*. Cluj-Napoca: Presa Universitară Clujeană.

Comşa, Mircea, **Andrei Gheorghişă** și Claudiu D. Tufiş (eds.) (2010) *Alegerile pentru Parlamentul European. România 2009 [Elections for the European Parliament. Romania 2009]*. Iași: Polirom.

## Articles and chapters

- Comșa, Mircea and **Andrei Gheorghiuță** (2016) „Many’, ‘half’ or ‘one out of two’? Assessing the effectiveness of counter-biasing techniques in reducing self-reported turnout”, in *Revista de cercetare și intervenție socială / Review of Research and Social Intervention*, vol. 55.
- Gheorghiuță, Andrei** (2015) „Voter Characteristics and Leader Effects in a Post-Communist Context: The Case of the 2012 Legislative Elections in Romania”, in *Romanian Journal of Political Science*, vol. 15, no. 1.
- Gheorghiuță, Andrei** (2014) “Determining the Components of Leader Effects in a Post-Communist Context”, in Marina Costa Lobo and John Curtice (eds.), *Personality Politics? The Role of Leader Evaluations in Democratic Elections*, Oxford: Oxford University Press.
- Rusu, Horațiu and **Andrei Gheorghiuță** (2014) „Transnational Solidarity and Public Support for the EU Enlargement”, in *Sociologia – Slovak Sociological Review*, vol. 46, no. 3.
- Gheorghiuță, Andrei** (2012) “Transferuri de voturi, alegători nereprezențați și nou-veniți în cel de-al doilea tur al competiției prezidențiale din 2009” [“Vote Transfers, Thwarted Voters, and Newcomers in the 2009 Presidential Runoff”], in Mircea Comșa; Andrei Gheorghiuță and Claudiu D. Tufiș (eds.), *Alegerile prezidențiale din România, 2009*, Cluj-Napoca: Presa Universitară Clujeană.
- Comșa, Mircea, **Andrei Gheorghiuță** and Claudiu D. Tufiș (2012) “Introducere” [“Introduction”], in Mircea Comșa; Andrei Gheorghiuță and Claudiu D. Tufiș (eds.), *Alegerile prezidențiale din România, 2009*, Cluj-Napoca: Presa Universitară Clujeană.
- Gheorghiuță, Andrei** (2011) “Vote Transfers, Thwarted Voters and Newcomers in the 2009 Romanian Presidential Runoff”, in *Social Change Review*, vol. 9, no. 2.
- Muntean, Aurelian and **Andrei Gheorghiuță** (2010) “This Is Not the Beginning of a Beautiful Friendship! Civil Society and Elections”, in Gabriel Bădescu (ed.), *Associations and Democracy in Romania*, Cluj-Napoca: Accent.
- Muntean, Aurelian and **Andrei Gheorghiuță** (2010) “Civil Society in the 2004 Romanian Elections: Watchdog, Involved Arbiter or Political Actor?”, in *Social Change Review*, vol. 8, no. 1.
- Gheorghiuță, Andrei** (2010) “Cum explicăm votul? Lideri politici, candidați și construcția deciziei de vot” [“Explaining the Vote. Political Leaders, Candidates and the Electoral Decision”], in Mircea Comșa; Andrei Gheorghiuță și Claudiu D. Tufiș (eds.), *Alegerile pentru Parlamentul European. România 2009*, Iași: Polirom.
- Comșa, Mircea, **Andrei Gheorghiuță** and Claudiu D. Tufiș (2010) „Introducere” [“Introduction”], in Mircea Comșa; Andrei Gheorghiuță și Claudiu D. Tufiș (eds.), *Alegerile pentru Parlamentul European. România 2009*, Iași: Polirom.
- Gheorghiuță, Andrei** (2008) “Scalarea și analiza dimensională a datelor de tip ordine preferențială: modele unfolding” [“Scaling and Dimensional Analysis of Preferential Choice Data: Unfolding Models”], in *Revista de Sociologie*, vol. 6, no. 2.
- Gheorghiuță, Andrei** (2006) “Discurs politic și construcția imaginii candidaților în alegerile prezidențiale din 2000” [“Political Discourse and Candidate Image Formation in the 2000 Presidential Elections”], in *Studia Universitatis Babeș-Bolyai. Seria Politică*, Nr. 1.
- Gheorghiuță, Andrei** (2006) “Lideri politici și electorat” [“Political Leaders and the Electorate”], in Mircea Comșa; Andrei Gheorghiuță, and Ovidiu Voicu, *Barometrul de Opinie Publică Octombrie 2006. Profiluri electorale [Public Opinion Barometer October 2006. Electoral Profiles]*, București: Open Society Foundation.
- Gheorghiuță, Andrei** (2006) “Dosariada” [“The Securitate Files”], in Mircea Comșa; Andrei Gheorghiuță, and Ovidiu Voicu, *Barometrul de Opinie Publică Octombrie 2006. Profiluri electorale [Public Opinion Barometer October 2006. Electoral Profiles]*, București: Open Society Foundation.
- Gheorghiuță, Andrei** (2005) “Transmiterea intergenerațională a opțiunilor politice: o abordare conceptuală” [“Intergenerational Transmission of Political Orientations: A Brief Conceptual Discussion”], in *Studia Universitatis Babeș-Bolyai. Seria Politică*, Nr. 1.
- Gheorghiuță, Andrei** (2005) “Transforming the Post-Communist Societies”, in Bogdan Voicu; Horațiu Rusu, and Anita Kalnina (eds.) *EU Integration Process from East to East: Civil Societies and Ethnic Minorities in a Changing World*, Sibiu: Psihimedia Publishing House.
- Gheorghiuță, Andrei** (2005) “Teaching Students How to Think Critically and Actively Express Their Opinions”, in Gabriela Gregušová (ed.) *How to Teach Political Science?*, Paris: epsNet & Sciences Po.
- Gheorghiuță, Andrei** & Raluca Soreanu (2004) “Mechanisms of Candidate Evaluation in Local Elections”, in *The Romanian Journal of Politics and Society*, vol. 4, nr. 2.
- Gheorghiuță, Andrei** (2004) “Măsurarea fenomenului personalizării în politica românească: impactul liderilor asupra intenției de vot, 1995-2003” [“Measuring the Personalization of Romanian Politics: Leaders’ Impact on Voting, 1995-2003”], in *Studia Universitatis Babeș-Bolyai. Seria Politică*, Nr. 1.
- Gheorghiuță, Andrei** (2003) “Middle-Sized Business Firms and Corruption: Perceptions and Rationalities”, in Bogdan Voicu & Horațiu Rusu (eds.) *Globalization, European Integration, and Social Development in European Postcommunist Societies*, Sibiu: Psihimedia Publishing House.
- King, Ronald; Irina Kantor, **Andrei Gheorghiuță** et al. (2003) “The Rationalities of Corruption: A Focus Group Study with Middle-Sized Business Firms”, in *The Romanian Journal of Society and Politics*, vol. 3, nr. 1.
- Gheorghiuță, Andrei** (2003) “Corupătorul – veriga activă din lanțul corupției” [“The Corruptor – the Active Link in the Chain of Corruption”], in *Europolis*, nr. 2.
- Gheorghiuță, Andrei** & Raoul Rusalin (2001) “Identitate religioasă și integrare socială” [“Religious Identity and Social Integration”], in *WEB*, nr. 6-7.

Bădescu, Claudiu & **Andrei Gheorghiuță** (2001) "Repere ale socializării politice în mediul universitar clujean. Paliere de inserție în viața social-politică" ["Markers of Political Socialization for Students in Cluj"], in *WEB*, nr. 6-7.

### **Book reviews**

**Gheorghiuță, Andrei** (2013) „Kees Aarts, André Blais and Hermann Schmitt (eds.). 2011. *Political Leaders and Democratic Elections*”, in *Social Change Review*, vol. 11, no. 2.

### **Conference papers**

**Gheorghiuță, Andrei** și Mircea Comșa, „On the conditionality of leader effects in post-communist societies: estimating the impact of party and leader characteristics”, paper presented at the 4th International Conference of the Romanian Sociological Society „New Societies, Old Minorities/ New Minorities, Old Societies?”, Sibiu, September 29-October 1, 2016.

**Gheorghiuță, Andrei** & Mircea Comșa, „Caracteristici ale liderilor și personalizarea politicii electorale în democrațiile Europei Centrale și de Est”, paper presented at the International Colloquium of Social Sciences and Communication Studies ACUM 2015 and the National Conference of the Romanian Sociological Society, Brașov, November 19-21, 2015.

**Gheorghiuță, Andrei** & Mircea Comșa, „The personalization of electoral politics and leader characteristics in the Eastern post-communist bloc”, paper presented at the 12th Conference of the European Sociological Association, Prague, August 25-28, 2015.

**Gheorghiuță, Andrei** & Mircea Comșa, „Leader characteristics and the personalization of electoral politics in Central and Eastern European democracies”, paper presented at the 5th Annual Conference of the European Political Science Association, Vienna, June 25-27, 2015.

**Gheorghiuță, Andrei** & Mircea Comșa, „Personalization of electoral politics and party characteristics in Central and Eastern European democracies”, paper presented at the Conference „What's next for democratic capitalism?”, Warsaw, November 7-8, 2014.

**Gheorghiuță, Andrei** & Mircea Comșa, „Party characteristics and leader effects in post-communist polities”, paper presented at the European Sociological Association (ESA) RN36 Midterm Conference „25 Years after the Communism: East and West of Europe in Search of Solidarity”, Gdansk, October 16-18, 2014.

**Gheorghiuță, Andrei**, „Election studies in Romania: where are we now?”, presented at the Comparative Study of Electoral Systems (CSES) Plenary Meeting, Berlin, October 8-11, 2014.

**Gheorghiuță, Andrei**, „The personalization of electoral decision and voter characteristics in a post-communist context”, paper presented at The 37th Annual Scientific Meeting of the International Society of Political Psychology, Roma, July 4-7, 2014.

**Gheorghiuță, Andrei**, „Voter characteristics and the personalization of electoral behaviour in Romania”, paper presented at the 2014 International Conference of the Romanian Sociological Society (SSR), Iași, May 9-10, 2014.

**Gheorghiuță, Andrei**, „Caracteristicile personale ale liderilor politici și impactul acestora asupra deciziei de vot: cazul României” [“Leader characteristics and their impact on vote choice: the case of Romania”], paper presented at the 12th Annual Conference of Research in Sociology and Social Work, Sibiu, October 11-12, 2013.

Rusu, Horațiu & **Andrei Gheorghiuță**, „Cheltuieli publice și solidaritate socială”, [“Public spending and social solidarity”], paper presented at the 12th Annual Conference of Research in Sociology and Social Work, Sibiu, October 11-12, 2013.

Rusu, Horațiu & **Andrei Gheorghiuță**, „Social Solidarity in Distorted Times: Unfolding the Romanian Case”, paper presented at the 11th Conference of the European Sociological Association, Torino, August 28th – September 1st, 2013.

**Gheorghiuță, Andrei**, „Caracteristicile liderilor politici și personalizarea politicii electorale în România postcomunistă” [“Leader characteristics and the personalization of electoral politics in post-communist Romania”], paper presented at the 2013 Conference of the Romanian Sociological Society, Iași, May 16-18, 2013.

**Gheorghiuță, Andrei** & Horațiu Rusu, „Transnational Solidarity and Public Support for the European Union”, paper presented at the 2nd International Conference of the Romanian Sociological Society, Bucharest, May 31st-June 3rd, 2012.

Rusu, Horațiu & **Andrei Gheorghiuță**, „Social Solidarity and Euroscepticism”, paper presented at the HOPES Spring Workshop "Transnational Social and Public Policy: The Future in Europe and the MENA", Malta, March 31st, 2012.

**Gheorghiuță, Andrei**, „Leader Traits and the Personalization of Voting Behaviour in Romanian National Elections”, paper presented at the Political Psychology Networking Conference for the Post-Communist Region, Budapest, November 25-27, 2011.

**Gheorghiuță, Andrei** & Horațiu Rusu, „Solidaritate transnațională și euroscepticism” [“Transnational Solidarity and Euroscepticism”], paper presented at the 10th edition of the Annual Conference of the Department of Sociology and Social Work in the Lucian Blaga University of Sibiu, Sibiu, October 14-15, 2011.

Comșa, Mircea and **Andrei Gheorghiuță**, „Reducerea supraportării participării la vot prin contra-distorsionare. Evaluarea unor formulări alternative” [“Reducing turnout overreporting by counter-biasing techniques: assessing alternative statements”], paper presented at the 10th edition of the Annual Conference of the Department of Sociology and Social Work in the Lucian Blaga University of Sibiu, Sibiu, October 14-15, 2011.

**Gheorghiiță, Andrei** & Horațiu Rusu, "Social solidarity and Euroscepticism", paper presented at the 10th Conference of the European Sociological Association, Geneva, September 7-10, 2011.

Comșa, Mircea & **Andrei Gheorghiiță**, „«Many», «half» or «one out of two»? Assessing counter-biasing techniques to reduce self-reported turnout", paper presented at the 4th Conference of the European Survey Research Association, Lausanne, July 18-22, 2011.

Comșa, Mircea & **Andrei Gheorghiiță**, „«Many», «half» or «one out of two»? Assessing counter-biasing techniques to reduce self-reported turnout", paper presented at the 1st Annual Conference of the European Political Science Association, Dublin, June 16-18, 2011.

Comșa, Mircea & **Andrei Gheorghiiță**, „Reducerea supraportării participării la vot prin contra-distorsionare. Rezultatele unui experiment metodologic” [“Reducing turnout overreporting by counter-biasing techniques: assessing alternative statements”], paper presented at the Annual Conference of Research in Sociology and Social Work, Bucharest, May 27-28, 2011.

Rusu, Horațiu & **Andrei Gheorghiiță**, “Euroscepticism, Eurooptimism and Social Solidarity”, paper presented at HOPES Spring Workshop "Social Solidarity and Sustainability Across the Euro-Mediterranean Partnership", Athens, April 1-3, 2011.

**Gheorghiiță, Andrei**, “Cum explicăm popularitatea candidaților? Mecanisme de evaluare a candidaților la alegerile prezidențiale” [“Explaining Leaders’ Popularity. Mechanisms of Candidate Evaluation in Presidential Elections”], paper presented at the 9th edition of the Annual Conference of the Department of Sociology and Social Work in the Lucian Blaga University of Sibiu, Sibiu, October 15-16, 2010.

**Gheorghiiță, Andrei**, “The Impact of Political Leaders on Voting in Romania. Going Further”, paper presented at the 5th Congress of the Portuguese Political Science Association, Aveiro, March 4-6, 2010.

**Gheorghiiță, Andrei**, “Cât de personalizată este politica electorală românească? Lideri politici și comportament electoral” [“How Personalized Is Romanian Electoral Politics? Political Leaders and Electoral Behaviour”], paper presented at the “Social Change, Culture, and Communication in Contemporary Society” national conference, Sibiu, October 22-24, 2009.

**Gheorghiiță, Andrei**, “The Impact of Political Leaders on Voting in Romania”, paper prepared for the “European Leaders and Democratic Elections” Workshop, European Consortium for Political Research (ECPR) Joint Sessions, Lisbon, April 2009.

Muntean, Aurelian & **Andrei Gheorghiiță**, “Romanian Civil Society and Its Active Role in the 2004 Elections: From Monitoring to Blackmail Potential”, paper presented at the 2005 Annual Meeting of the American Political Science Association, Washington D.C., September 1-4, 2005.

**Gheorghiiță, Andrei**, “Totalitarian and Post-Totalitarian Romania”, paper presented at the Socrates/Erasmus Orientation Seminar, Babeș-Bolyai University, Cluj-Napoca, March 14, 2005.

**Gheorghiiță, Andrei**, “Teaching Students How to Think Critically and Actively Express Their Opinions”, paper presented at the epsNet Workshop for Young University Teachers, Charles University, Prague, June 18, 2004.

**Gheorghiiță, Andrei**, “Middle-Sized Business Firms and Corruption: Perceptions and Rationalities”, paper presented at the International Round Table “Globalization, Integration, and Social Development in Central and Eastern Europe”, Lucian Blaga University, Sibiu, September 6-8, 2003.

Catană, Alexandru; Doina Catană & **Andrei Gheorghiiță**, “CEOs and Followers: Motives and Values in Romanian Companies After 13 Years of Transition”, paper presented at the *V<sup>th</sup> Chemnitz East Forum*, Chemnitz, April 2003.

King, Ronald F.; Irina Kantor & **Andrei Gheorghiiță**, “The Rationalities of Corruption: A Focus Group Study with Middle-Sized Business Firms”, paper presented at the 3<sup>rd</sup> Annual Meeting of the Romanian Society of Political Science, Cluj-Napoca, October 2002.

**Gheorghiiță, Andrei** – “Political Decision-Making and Economic Efficiency. The Challenge of Corruption”, paper presented at the National Colloquium of Political Science “Politics – Reality and Paradigm”, Cluj-Napoca, December 2001.

**Gheorghiiță, Andrei** – “Dimensions of Social Cleavages and the Support Bases for Political Parties in Romania”, paper presented at the National Colloquium of Political Science “Politics – Reality and Paradigm”, Cluj-Napoca, December 2001.

## Papers Published in Conference Volumes

Catană, Alexandru; Doina Catană & **Andrei Gheorghiiță** (2003) “CEOs and Followers: Motives and Values in Romanian Companies After 13 Years of Transition”, in *V<sup>th</sup> Chemnitz East Forum*, Chemnitz.

## Distance Learning Course Materials

**Gheorghiiță, Andrei** (2004) *Utilizarea sondajelor de opinie în campania electorală* [Survey Methodology for Political Campaigning], Cluj-Napoca: Babeș-Bolyai University, Department of Political Science.

Careja, Romana & **Andrei Gheorghiiță** (2004) *Democrație și democratizare în Europa Centrală și de Est* [Democracy and Democratization in Central and Eastern Europe], Cluj-Napoca: Babeș-Bolyai University, Department of Political Science.

March 30th, 2017